

Jessica Minesinger

President & CEO, Surgical Compensation & Consulting (SCC)

Physician Compensation Review // Salary Negotiation // Cultural Fit



JESSICA MINESINGER, CMOM, CMPE, FACMPE, is the President and CEO of Surgical Compensation & Consulting (SCC). A firm believer in the power of data and analytics, Jessica empowers physicians to navigate compensation opportunities, negotiate successfully, ensure pay equity, and identify cultural fit.

With an extensive background in surgical practice development, management, physician contracting, compensation analysis, and human resources, Jessica has a deep understanding of the unique and often complex nature of the business side of medicine. After running a trauma and acute care surgery practice for ten years, Jessica was inspired to leverage her knowledge and expertise to help surgeons negotiate their value throughout every stage of their careers.

Jessica speaks for audiences of medical students, professional medical and surgical associations and organizations, and surgeons and physicians of all specialties. Her latest topics include Closing the Gender Wage Gap in Surgery, How to Navigate and Negotiate Your Compensation Plan, and How to Evaluate Your Salary and Prevent Burnout.

Jessica is also an MGMA Consultant, specializing in:

- Compensation Consulting for Surgeons and Surgical Practices
- Individual/Small Group Physician Compensation, Analysis, and Negotiation
- Physician Recruiting and Retention
- Small Practice Operational Management
- Gender Pay Equity
- Physician Cultural Fit
- Identifying and Addressing Physician Burnout



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